

Montrêux Reno Real Estate Representative

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May 2018 YOUR NEW HOME - YOUR NEW LIFESTYLE WHERE THERE'S NO STATE TAX <u>THE NEW NEVADA</u>

Dear

Spring is here with large amounts of rain which is always needed. These last few weeks, I have spent some time updating my website: <u>www.montreuxreno.com</u>.You are now able to see all listings in Montreux that are Active, including Homes and Lots for sale.

Sales at Montreux have been tremendous, with luxury homes in the first quarter of 2018 up a staggering 225% over the first quarter of 2017. Montreux continues to thrive with 12 active listings, 8 pending and 14 sales this year to date. Average sale per sq ft is \$373.

Oliver Luxury Real Estate had a record sale in Lake Tahoe two weeks ago. It is the largest sale in California this year. We have had an amazing start of the year with over \$300 M sold or currently in escrow. Oliver Luxury Tour will be on Saturday, June 23rd; in the past, this has been called "The Lakefront Tour". We are having a client and agent reception at the Carousel Estate on Sunnyside Lane beginning at 3pm and going until 6pm with Food, Drinks, and great Music. As the leader in lakefront sales five years running, this should be a great event to attend.

An article about the Commercial Real estate happenings in Reno is attached, written by Tom Fennell: <u>Commercial real estate</u>



HOMES FOR SALE

YOUR NEW HOME - YOUR NEW LIFESTYLE

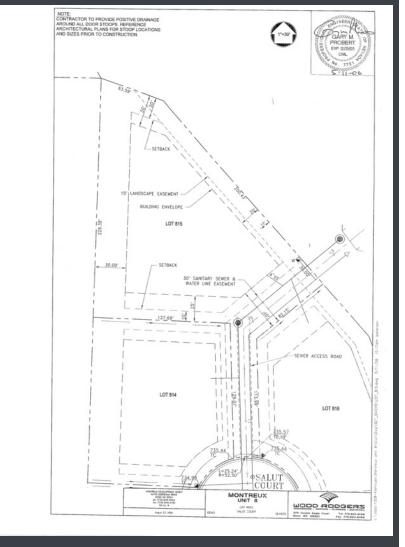
6826 De Chardin Lane MLS #170005579 53,900,000 reduced Exclusive Executive lifestyle at your door step Smart Home 6 Bedrooms & Bathrooms. 8,247 sq ft. 0.98 acreage.

This stunning home located just minutes from Toiyabe National Forest and a short drive from beautiful Lake Tahoe, immerses one in nature while being close to the conveniences of Reno/Tahoe. The home is tucked just below the snow-capped views of Mt. Rose with a wilderness area enveloped by fresh air and the smell of crisp Ponderosa Pines.

Virtual Tour: <u>6825dechardin.com</u>

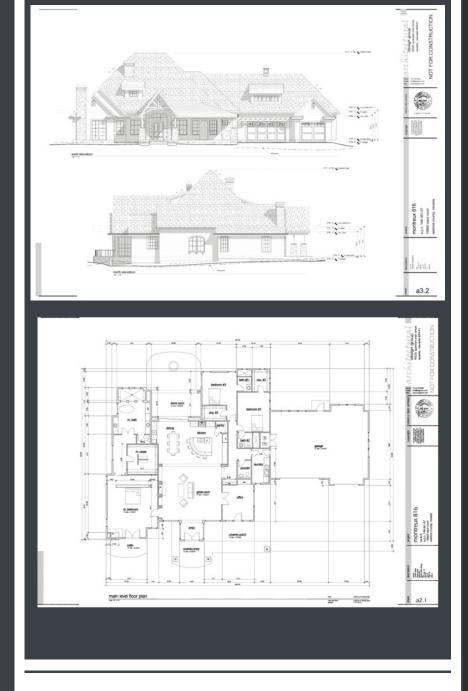


16845 Salut Court, \$380,000 Lot 815, 0.81 acres situated at the end of a cul-de-sac Flag lot with magnificent views of Mount Rose.



16860 Salut Court Approved Spec home to be built. 3,556 sq feet \$1,590,000 MLS *#* 170013126

This home is a spec home soon to be under construction. Open floor plan with 3 bedroom suites and an office. 3,556 sq ft. Buyer can choose all of their own interior finishes. Fantastic views of Mt Rose and the East mountains. Located on a cul-de-sac. Located in premier gated golf course community of Montreux, 20 mins from Lake Tahoe and 15 mins from Reno/Tahoe International airport. Close to restaurants, movie theaters, golf, skiing, hiking, biking and Galena trails.



Montreux Memberships

Membership has increased, as follows:

Full Golf Equity	-	\$32,500	\$875 monthly dues
Sports	-	\$24,000	\$338 monthly dues
Clubhouse	-	\$5,000	\$102 monthly dues

Please contact Jackie Latragna, Membership Sales Director, 775-849-1090 ext. 121 regarding Legacy Golf and Corporate Golf pricing.

An Invitation to Join Montreux

MY CONTACT INFORMATION

If you would like a complete updated sales list please email me at <u>louise@montreuxreno.com</u>, or contact me on my cell phone at **775 750-1901**. I am also available to show property outside of Montrêux. Please contact me if you need any help in purchasing your dream home. Send me what you are looking for and I will get back to you with details. You can also search the MLS from my website. I would be happy to list your home or property if you are in the market to sell: <u>www.montreuxreno.com</u>.

I look forward to hearing from you.

Sincerely, Louise Simpson



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LUXURY REAL ESTATE



Although the information above is deemed reliable, Oliver Luxury Real Estate does not guarantee its accuracy. If your property is currently listed for sale, this is not intended to be a solicitation.

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